

## *A Quick Update...*

As you may know, my team and I took a firm stand at the start of New York State's "pause" and have refrained from engaging in the sale of real estate for the past seven weeks. We've only (just this week) listed a home for sale and, other than two unusual circumstances, have counseled our buyers to wait until that point in time when government officials have determined that it's once again safe to engage in commerce. We're proud of the position that we've taken and we're grateful to our clients who have heeded our advice and patiently waited for time to pass.

Unfortunately, we do have a small number of homeowners who have pressing needs and they've waited as long as they can. As a result, over the next few weeks, you'll begin to see that we've started to list a small number of properties for sale. We're confident that through virtual showings, technology, and private showings (no agents or sellers present) we will be able to safely connect eager buyers with our hopeful sellers. If all goes well, we hope that many of the current constraints precluding the sale of real estate will have been lifted by the beginning of June. We have more than thirty clients anxious to sell their homes and a small army of buyers interested in purchasing! If you have any questions or concerns about the local market, please don't hesitate to reach out (585) 330-8750. Stay safe!